

Building Stronger Cases

A Guide to AI Speech Tech
for Better Strategy



The numbers tell a stark story about today's legal profession.

Lawyers at firms both large and small now spend over **60% of their workday** on non-billable administrative tasks and documentation rather than practicing law. According to [Thomson Reuters' 2024 Future of Professionals Report](#), AI technology could save lawyers 4 hours per week while generating \$100,000 in new billable time per lawyer annually. Legal leaders are spending 1.5 times more time managing disruptions compared to pre-pandemic levels, while 41% of legal departments report they lack adequate staffing and bandwidth to effectively do their jobs ([Gartner Legal Disruption Response Panel Survey, 2022](#)).

This strain on resources comes at precisely the wrong moment. Legal work is becoming dramatically more complex, with matters routinely spanning multiple jurisdictions and practice areas. As reported by [Thomson Reuters](#), “for nearly 8 in 10 corporate law departments (79%), legal matter volumes increased over the past year. At the same time, nearly two-thirds of corporate law departments reported flat or decreasing attorney headcounts.” With a static workforce, traditional methods of managing this increased workload are failing to keep pace.

Modern AI-enhanced speech technology addresses these challenges head-on, offering lawyers a strategic advantage through capabilities that go far beyond traditional methods. By capturing and analyzing legal conversations in real time, such platforms

60%

of lawyers workday is spent on non-billable administrative tasks and documentation rather than practicing law

\$100k

in new billable time per lawyer annually could be generated by AI technology

67%

of corporate law departments reported flat or decreasing attorney headcounts.

empower legal teams to create detailed, searchable transcripts, extract critical insights, and maintain rigorous confidentiality standards. From initial client intake to trial preparation, these tools are designed to enhance every stage of case development, helping attorneys build stronger cases while improving operational efficiency.

In this whitepaper, we will explore how advanced speech technology is revolutionizing the legal profession. We'll walk through key phases of the legal process—initial case development, discovery, motion practice, and trial preparation—to showcase how these tools deliver measurable results. By examining each phase in detail, this paper demonstrates how legal teams can leverage cutting-edge speech platforms to overcome inefficiencies, improve collaboration, and achieve better outcomes for clients.



The Lifecycle of a Case

Initial Case Development

Gathering evidence and developing the core legal strategy.

Motion Practice

Filing and responding to formal requests for court rulings before trial.

Discovery

Formal exchange of information between parties through depositions, document requests, and interrogatories.

Trial Preparation

Organizing evidence and preparing witnesses to present the case effectively.

This is not just about saving time—it's about transforming how legal professionals work, enabling them to focus on strategy, advocacy, and client service while leaving tedious administrative tasks to intelligent, secure, and accurate technology solutions.



Case Lifecycle: Leveraging AI Speech Tech for Strategic Advantage

Minutes from a critical client intake meeting. Witness statements from early investigations. Expert strategy sessions that shape case direction. Each conversation contains vital details that can make or break a case, yet lawyers consistently report that administrative work like note-taking and documentation consumes the majority of their workday, reducing time for strategic case development.

1 Initial Case Development

The earliest stages of a case are critical for laying the groundwork that will guide the entire legal process. Speech technology can play a transformative role in these initial moments, enabling legal teams to document and analyze key conversations with unparalleled efficiency and accuracy.

Client Intake Interviews

The first client consultation is often the cornerstone of any legal matter. These conversations require attorneys to build rapport and trust while simultaneously gathering vital information to shape case strategy. Traditionally, balancing these priorities has meant divided attention and reliance on handwritten or typed notes, which are prone to errors and omissions.

With AI-powered speech-to-text tools, attorneys can focus entirely on their clients while the technology captures every detail of the conversation. Advanced transcription systems generate immediate, comprehensive summaries that highlight potential claims, causes of action, and critical facts requiring follow-up. These records are not only precise but also searchable and securely shareable, enabling teams to collaborate seamlessly from the very beginning of a case.



According to industry research firm Gartner, legal departments are increasingly seeking technologies that can help streamline client interactions while ensuring thorough documentation ([Major Technology Trends Impacting Legal Teams in 2024, Gartner](#)). By automating the documentation process, attorneys can dedicate their full attention to understanding client needs and building stronger relationships from the start.

Witness Statements

Witness accounts are another important building block of strong cases, yet traditional methods of recording and transcribing these statements are time-consuming and error-prone. Speech technology addresses these challenges by providing real-time transcription and analysis tools tailored to the needs of legal professionals.

By capturing witness statements precisely using AI-enabled recording and transcription, legal teams can quickly identify inconsistencies, corroborate facts, and pinpoint areas requiring further exploration. AI-enhanced platforms also can pull insights across transcripts, comparing testimony across multiple witnesses to uncover recurring themes or contradictions that may influence case strategy.

Strategy Sessions with Experts

Expert opinions often shape the trajectory of complex legal cases. Whether consulting with technical specialists, medical professionals, or financial analysts, these discussions frequently involve intricate terminology and nuanced arguments that demand accurate documentation.

Speech-to-text solutions equipped with industry-specific vocabulary recognition ensure that every detail of these strategy sessions is captured with accuracy. AI-powered tools can record, transcribe, and analyze transcripts to surface key points, flag areas for additional research, and create summaries that streamline collaboration across teams. By eliminating the burden of manual note-taking, attorneys are free to engage deeply with their expert collaborators, driving more effective case strategies from the outset.

How AI Templates Help Identify Key Themes

- Multi-file summary and search
- Common factual patterns
- Potential inconsistencies in testimony
- Timeline anomalies
- Recurring themes for case narrative development
- And more...

The screenshot displays a web application interface titled "Insights: My Files" with a "BETA" badge. It features a "FILES" section with a search bar and a "2 file(s) selected" indicator. Below this is a "SUMMARY TEMPLATE" section with a dropdown menu set to "Analyze Differences" and a "Generate summary" button. The main content area shows "Shared Themes" and "Key Distinctions" as lists of text.

Insights: My Files BETA

FILES

Summarization Chat 2 file(s) selected Search files

Files limit: 20%

SUMMARY TEMPLATE

Analyze Differences Generate summary

Shared Themes:

1. Presence of a third-party individual at the scene.
2. Time of the incident occurring in the late evening/early morning.
3. General location described as near the intersection of Elm Street and Oak Avenue.
4. Belief that the incident involved a vehicle.

Key Distinctions:

1. Witness 1: Describes the third party as a tall man wearing a dark jacket, possibly a witness. Witness 2: Describes the third party as a woman with long hair, possibly involved in the incident.
2. Witness 1: States the time was approximately 11:30 PM. Witness 2: States the time was closer to 12:15 AM.
3. Witness 1: Believes the vehicle was a dark-colored sedan. Witness 2: Believes the vehicle was a pickup truck, possibly red.
4. Witness 1: Heard a loud crash but did not see the incident clearly. Witness 2: Saw the incident unfold but

Incorporating advanced speech technology at the initial stages of case development empowers legal teams to build a strong foundation for success. From capturing client stories to analyzing complex expert opinions, these tools allow attorneys to focus on crafting a winning case strategy.

“ Traditional methods of recording and transcribing these statements are time-consuming and error-prone.

2 Discovery Phase

Discovery drives case strategy, yet managing the volume of recorded testimony and team discussions has traditionally created significant bottlenecks. Speech technology plays a critical role in transforming this traditionally labor-intensive phase into an efficient, strategic advantage for legal teams.

Deposition Recording and Transcription

Depositions often generate lengthy and complex records that are essential for case strategy. Traditional transcription methods, however, are time-consuming and prone to inaccuracies, especially in multi-speaker environments. Even when accurate, stenographers and court reporters may take up to a week to deliver a certifiable transcript. While that's a reasonable turnaround time for the importance of the document they're creating, that week between deposition and transcript could have been used to develop strategy had a law firm had access to an AI transcript immediately. While AI-powered speech tech is no replacement for legal professionals, AI-powered firms and Court Reporting Agencies can move faster and be more nimble than their analog counterparts, leading to better case strategies, delivered faster.

Court reporting partners that work with AI + Human-enabled solutions like Rev can provide 95%+ accurate AI transcripts and 99% accurate human + AI transcripts of depositions, immediate AI insights and summaries and easy, secure sharing capabilities.

Expert Witness Interviews

Interviews with expert witnesses, while highly important, often involve technical terminology and detailed explanations that demand precise documentation. Advanced speech technology ensures accuracy by:

- Capturing industry-specific language with specialized vocabulary recognition.
- Generating AI-powered summaries to highlight key points and areas requiring further exploration.
- Providing comprehensive, searchable records that support preparation for cross-examinations and testimony.

With these tools, legal teams can focus on eliciting valuable insights from experts without being bogged down by note-taking or manual transcription. By garnering exact transcripts law firms ensure they get every last drop of value from their experts.

Team Collaboration Sessions

The discovery phase requires seamless collaboration among legal team members to review evidence and develop strategies. Speech technology enhances team workflows by:

- Enabling real-time transcription and analysis during team discussions.
- Providing instant access to annotated transcripts, allowing teams to track decisions and action items efficiently.
- Supporting multi-file insights that connect evidence across various documents and conversations.
- Recording team strategy sessions to ensure no insights are lost

By leveraging advanced speech-to-text tools, legal teams can turn the discovery phase from a documentation bottleneck into a strategic opportunity. These technologies not only reduce the time and effort required to process information but also ensure that attorneys have the insights they need to develop compelling case strategies.

3 Motion Practice

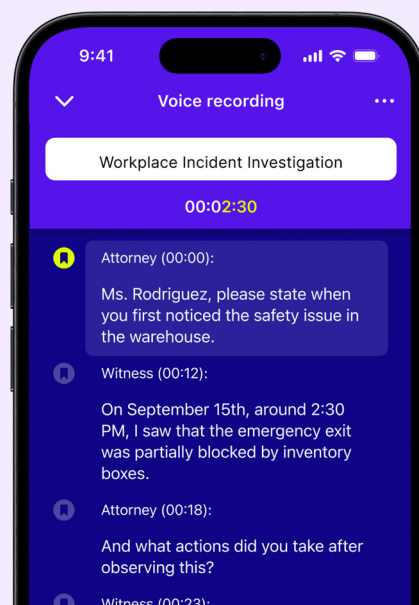
Motion practice is one of the most detail-oriented and high-stakes phases of litigation. Every citation must be exact, every argument meticulously crafted, and every piece of evidence seamlessly integrated into persuasive motions. Speech technology significantly enhances this phase by transforming labor-intensive processes into streamlined, accurate, and efficient workflows.

Using Transcripts for Citations

Manually combing through hundreds of transcript pages for key citations is a time-consuming and error-prone task that can often feel more like admin work than legal work. This can lead to an feeling of overwhelm, especially during the time-intensive motion practice. Jake Heller, head of product for CoCounsel, reflected this sentiment: “If you talk to lawyers, I think there’s a universal feeling that there aren’t enough hours in the day to do all the things they want to do for the companies they work for, their clients, their law firms.” AI-powered

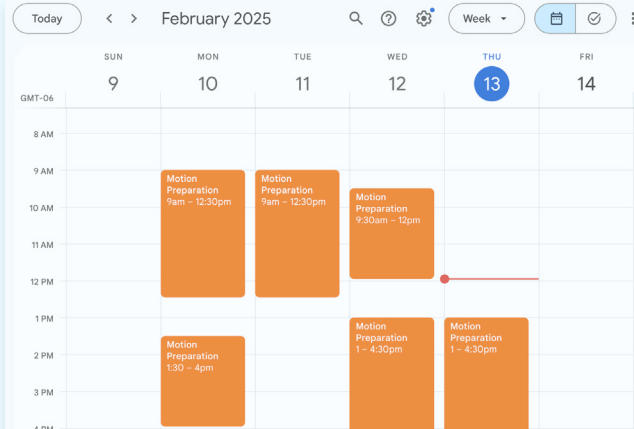
Real-time Transcription for Immediate Strategic Insights

- Identify contradictions in testimony quickly
- Share key testimony with remote team members
- Generate rapid summaries for strategic decision-making during breaks

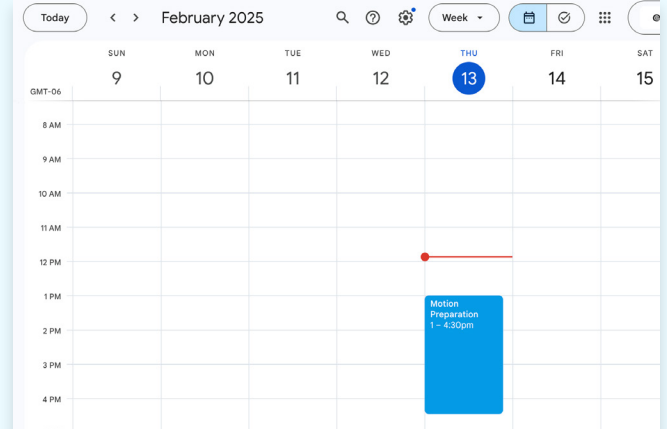


Time Spent Completing Complex Motion Preparation Tasks

Before - AI-assisted transcript analysis.



After - Using AI-assisted transcript analysis



speech-to-text platforms can help alleviate some of this feeling and revolutionize the motion process by allowing lawyers to ask questions of their transcripts, pull key insights, receive lists of important quotes, and draw exact citations from a time-stamped transcript.

These tools eliminate the tedium of manual transcript review, allowing attorneys to focus on the substance of their arguments rather than the mechanics of finding supporting evidence. According to research from Husch Blackwell, attorneys using AI-assisted transcript analysis were able to complete complex motion preparation tasks that previously took a week in just a single afternoon ([Crafting Smart Generative AI Prompts: 3 Tactics From a Law Firm, Gartner 2024](#)).

Building Stronger Arguments

Compelling motions require the synthesis of vast amounts of testimony and evidence into coherent, persuasive arguments. With speech technology, this can happen much more quickly. AI summaries and assistants can identify patterns across witness statements and depositions, surface contradictions or admissions that strengthen legal positions, organizing evidence by theme or legal element for easy integration into motions, and more.

With AI-powered insights, legal teams can craft motions that are both factually robust and strategically compelling, increasing the likelihood of favorable outcomes.

Team Preparation Meetings

In addition to the detail-oriented solo work, effective motion practice demands seamless collaboration among team members. It's important that nothing is lost in those sessions, so turning to speech tech can be a saving

grace for law firms. By implementing an AI Notetaker to record and transcribe meetings, teams can focus on the conversation, not the notetaking, generate action items and summaries instantly, and enable secure sharing of transcripts and insights with their team after the fact.

By leveraging these capabilities, legal teams can transform motion drafting from a manual search exercise into a strategic analysis workflow. This efficiency allows attorneys to devote more time to crafting compelling arguments and less to administrative burdens. Clients benefit from both the quality and speed of work, reinforcing trust and satisfaction with legal services.

4 Trial Preparation

Trial preparation marks the culmination of months or even years of strategic planning, document review, and witness preparation. This phase requires legal teams to synthesize an overwhelming volume of testimony, strategy sessions, and evidence into a coherent trial strategy. Modern speech technology provides the tools to transform this daunting process into a streamlined and effective effort.

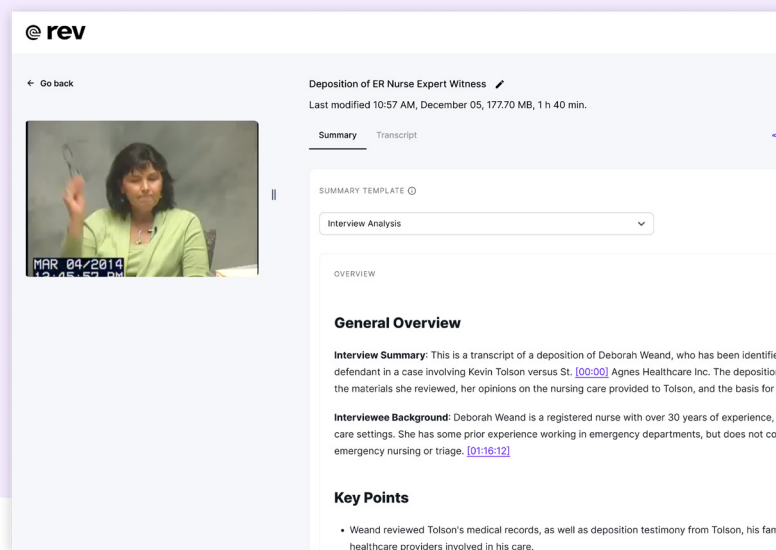
“ If you talk to lawyers, I think there’s a universal feeling that there aren’t enough hours in the day to do all the things they want to do for the companies they work for, their clients, their law firms.

Jake Heller

Head of Product at CoCounsel

AI-powered Search and Extraction Features

- Search by speaker, topic, or specific terminology
- Create customized AI Templates for different motion types
- Generate automated summaries of key testimony
- Pull timestamped citations easily



Witness Preparation Sessions

A key element of trial preparation is witness readiness. Practice sessions often reveal inconsistencies or gaps in testimony that need to be addressed before trial. AI-enhanced transcription tools provide a detailed record of these sessions, enabling attorneys to compare practice testimony against prior statements. These tools help identify potential issues and guide focused preparation, ensuring witnesses are confident and consistent when they take the stand.

In fact, according to research from Husch Blackwell, law firms utilizing AI-powered transcription during

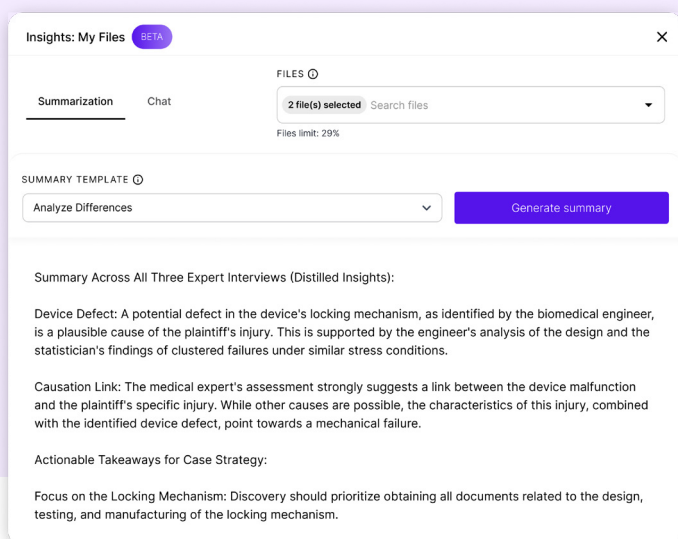
witness preparation can identify pattern issues and potential contradictions that might otherwise be missed during live sessions ([Crafting Smart Generative AI Prompts: 3 Tactics From a Law Firm, Gartner 2024](#)).

Evidence Review Meetings

Evidence review is another cornerstone of trial preparation. Legal teams must connect disparate pieces of evidence with corresponding testimony, a process that can become overwhelming in complex cases. Research shows that law firms are increasingly leveraging AI tools to analyze and synthesize evidence, particularly in complex litigation where traditional manual review becomes impractical ([Innovation Insight: Boost Legal Productivity With Generative AI, Gartner 2023](#)). Speech technology simplifies this task by generating searchable archives and summaries that organize evidence thematically. Attorneys can quickly locate relevant materials, reducing the risk of oversight and enhancing their ability to build compelling arguments.

Creating Summaries Across Multiple Transcripts

- Identify common themes across witness testimony
- Track evolution of key issues throughout the case
- Generate comprehensive timeline summaries
- Create witness-specific impeachment packages



Trial Strategy Discussions

Collaboration is paramount as trial teams finalize their strategy. AI-powered tools create searchable archives of strategy sessions through recording and transcription, automatically generate task lists, and enable seamless sharing of key insights across team members. By fostering real-time collaboration, these technologies ensure that trial preparations remain focused, efficient, and aligned with case goals.

As trial dates approach, the pressure to deliver exceptional preparation while managing costs intensifies. By integrating modern speech technology into trial workflows, legal teams gain a significant advantage. These tools allow attorneys to focus on strategic decision-making and advocacy, transforming trial preparation from a resource-intensive challenge into a streamlined, high-impact endeavor.

IV. Key Features of Speech Tech that Support Better Cases

While it's now clear how modern speech tech can support, streamline, and enhance every part of the lifecycle of a trial, there are still important things to think about when deciding on which speech tech platform to use. Your firm isn't alone in making this choice: according to recent research, 66% of legal leaders report plans to accelerate their investments in legal technology specifically to drive these strategic advantages across the entire case lifecycle ([Major Technology Trends Impacting Legal Teams in 2024, Gartner](#)).

Here's what to consider when making this choice. From security requirements and accuracy standards to integration capabilities and collaboration features, several key factors should guide your firm's evaluation of speech technology platforms:

Industry-leading Accuracy Rates

Accuracy in legal transcription isn't just a metric – it's a fundamental requirement for risk management and strategic advantage. When selecting a speech technology partner, firms should look for demonstrated accuracy rates in challenging scenarios such as technical testimony, multiple speakers, and varied acoustic environments. The solution should also maintain high performance across diverse accents and speaking patterns to ensure reliable documentation from all participants.

[VoiceHub by Rev](#) consistently achieves accuracy rates exceeding 95% even in these challenging scenarios. The platform's sophisticated speech recognition technology handles complex multi-speaker strategy sessions, technical expert testimony, and depositions conducted in less-than-ideal environments. This exceptional accuracy extends across accents and speaking patterns, ensuring reliable documentation regardless of who's speaking.

AI-powered Summaries and Insights

As legal teams evaluate AI capabilities, they should focus on solutions that enhance rather than replace legal judgment. According to [Gartner's research](#), AI-powered tools will handle at least 20% of legal requests by 2027, making it crucial to select partners whose AI features genuinely improve efficiency while maintaining professional standards. Look for capabilities that accelerate document review, enable pattern recognition across multiple transcripts, and support strategic analysis.

VoiceHub's AI capabilities transform how teams process and analyze testimony. The platform's AI assistant and summaries generates comprehensive summaries of lengthy proceedings, identifies key themes across multiple depositions, and extracts critical insights that would typically require hours of manual review. These features allow lawyers to focus on strategic analysis rather than mechanical review, amplifying rather than replacing professional judgment.

20%

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Enterprise-grade Security

Security requirements for legal speech technology extend far beyond basic encryption. Teams should evaluate potential partners' compliance certifications, encryption standards, audit capabilities, and policies regarding AI model training. Pay particular attention to how vendors handle sensitive data and whether they sell client content to train external LLMs.

VoiceHub's security framework addresses these concerns through multiple layers of protection. The platform maintains [HIPAA](#) and SOC 2 Type II compliance, employs end-to-end encryption, and maintains comprehensive audit trails. All transcriptionists undergo verification and sign NDAs. Crucially, VoiceHub guarantees that customer data will never be used to train external AI models – a critical consideration for maintaining attorney-client privilege and work product protection.

Collaborative Workspaces

Modern legal practice requires secure yet efficient collaboration tools. When evaluating speech technology partners, consider how their platforms support team coordination, quality assurance, and knowledge sharing. Research from [TD SYNnex](#) demonstrates that General Counsel implementing AI tech in their legal department saved over 1,460 hours in 2023, highlighting the importance of effective collaboration features.

VoiceHub enables this collaboration through secure file sharing with granular permission controls customizable for different case roles. Teams can provide real-time annotations and comments on testimony and evidence, while customizable AI Templates support different phases of litigation. The platform's integrated quality assurance workflows ensure consistent standards across all work product while enabling efficient team coordination.

As law firms face mounting pressure to improve operational efficiency while maintaining service quality, choosing the right speech technology partner becomes increasingly crucial. By carefully evaluating potential partners against these key criteria, legal teams can select solutions that truly transform their operations for the modern era.

Conclusion and Next Steps

Throughout this examination of the case lifecycle - from initial intake through discovery, motion practice, and trial preparation - we've seen how AI-powered speech technology creates strategic advantages at every stage. According to Gartner research, 77% of legal departments understand this shift, planning to implement or expand their use of AI-powered legal tools by the end of 2024.

VoiceHub by Rev stands at the forefront of this transformation, having spent over 12 years developing and refining AI-powered speech technology (The State of ASR Report 2024). Our commitment to accuracy, security, and innovation has made us a trusted partner for law firms seeking to build stronger cases through better documentation and analysis - from initial client meetings through final trial preparation.

With accuracy rates exceeding 95% even in challenging audio environments, enterprise-grade security including HIPAA and SOC 2 Type II compliance, and collaboration features that support every phase of litigation, VoiceHub transforms how legal teams work at every stage of case development.

Ready to transform how your team builds cases?

Contact Rev today to learn how VoiceHub can enhance your litigation practice through industry-leading speech technology and AI-powered insights. Our team of legal technology experts is ready to help you evaluate your needs and develop a solution that drives strategic advantage for your firm - from initial client intake through trial preparation and every critical moment in between.

77%

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For more information visit
rev.com

